

Utilities (Energy and Gas)

What We Do

In line with the requirements given by our customers, we aim to reduce the purchasing cost of energy and gas.

Our work allows us to act on the main market players, leveraging on:

- Knowledge and constant monitoring of price
- Volumes Aggregation
- Large supplier base with extended opportunity to meet the specific needs of our customers
- Proven experience of our buyers
- Strong predictive capabilities and negotiation power
- Continuous updating on energy and gas market

Our Experience

- Managed hundreds of projects
- Supported over 60 customers including multinational companies in both manufacturing and services industry
- Managed a wide range of national suppliers
- Average savings over 10%

Our Target

To reduce the customer cost of energy and gas.

Thanks to a careful and detailed analysis of expenditure and consumption, VPS can improve the purchasing performance and enable the customer to exploit the best opportunities in the market.

The best performances are the result of:

- Continuous monitoring of energy and gas market
- Presence and operation in the market
- Aggregation of volumes
- Careful analysis of consumption data to define the right needs
- Negotiation activity
- Improvement of contracts and commercial conditions

Managed Categories

- Energy
- Gas
- Green power solutions

Our Approach

- Spend and consumption assessment
- Definition of the actual requirements
- Negotiation of the supply prices, terms and conditions
- Contract definition
- Calculation of the actual achieved savings
- Invoices verification
- Continuous search for better opportunities